

**Andover School Committee
Workshop Meeting – December 16, 2010**

Administration Building - School Committee Room

Members in Attendance: Chair Dennis Forgue, Annie Gilbert, Richard J. Collins. David Birnbach and Paula Colby-Clements

Others in Attendance: Peter DeRoeve, Interim Business Administrator, Susan Nicholson, Assistant Superintendent, Marinel McGrath, Superintendent

1. **Call to order** - D. Forgue called the workshop to order at 8:40 am.
2. **Revenue Pinpoint Committee Recommendations** – D. Forgue reviewed the recommendations put forth by the committee. Committee members discussed various projects. The committee was in general agreement that several of the recommendations should be viewed as a longer term strategy. The areas identified for the strategic plan included: (a) advertising, (b) trademark policy (c) development professional and framework for model, (d) 3 year timetable for self-funded athletics program, and (e) review facilities/rental income study conducted by Dr. Bach. Committee also discussed
3. **FY 12 Budget Development and Timeline** – Discussed the process and agreed to hold a workshop to review FY 12 budget assumptions on December 23, 8:30 -10:00 am, School Committee Room.
4. **Adjourn** – A. Gilbert made a motion to adjourn. Seconded by Paula Colby-Clements. Meeting adjourned at 10:07 am.

Respectfully submitted,

Marinel D. McGrath
Superintendent